



IPTV. *Everything on Demand.*

November 7, 2007

Dear: Valued Customer

NEWS RELEASE

HealthCare Information (HCI) is pleased to introduce IGN Medical as one of their newest distributors of Hospital Grade UL Listed TV's. IGN Medical, located in Northeast Ohio, currently offers a "One Stop Shop" approach for design and set-up of your patient delivery unit required to support hospitals, surgery centers and assisted living facilities. IGN provides medical gas pipeline products including all source equipment, architectural headwalls, furniture & accessories, nurse call systems with automatic paging and device tracker, and now **HCI Hospital-Grade Televisions.**

"We are pleased to have strategically aligned ourselves with one of the region's largest manufacturers of hospital grade Flat Panel TV systems HCI," says David Meek, president of IGN Medical. "Our goal with HCI and all of our partners has always been to design and deliver quality and worry-free medical equipment solutions to meet our customers' needs.

IGN's professional installation and service staff combined with the versatile HCI product line will deliver a level of quality in equipment and service that exceeds all other existing healthcare television systems. IGN Medical features HCI high definition (HD) internet protocol (IP) functionality via 12", 20", 26", 32", 42" and, soon, 52" LCD TVs. By utilizing IPTV, your hospital can deliver patient educational videos, music, and more like never before.

At your convenience, IGN Medical would be delighted to demonstrate the HCI product line of healthcare communications systems to you and other members of your staff. For further information on the HCI product line, please visit our website at www.hci-tv.com, or contact Rob Johnston, National Sales Director for IGN Medical at 330-908-3870. For more information on IGN Medical, please visit www.ignmed.com.

Sincerely,

Monica Gottlieb
Director of Sales & Marketing
HealthCare Information





PREMIER



Amerinet
Delivering a Network of Solutions

November 7, 2007

NEWS RELEASE

Dear: Valued IGN Medical Customer

West-Com is pleased to introduce **IGN Medical**, the new local distributor for all West-Call® healthcare communications equipment located in Macedonia, Ohio.

Backed by over **20+** years of experience in the health care industry, **IGN Medical** has the confidence as well as the expertise to vastly improve the functionality of your healthcare facility. **IGN Medical** professional installation and service staff combined with the versatile West-Call® product line will deliver a level of quality in equipment and service that exceeds all other existing healthcare communications systems. With the acclaimed Odyssey Plus Nurse Call System, the feature rich Endeavor System, or the reliable Marc II intercom system, **IGN Medical** can fulfill your healthcare communications needs.

At your convenience, **IGN Medical** would be delighted to demonstrate the West-Call® product line of healthcare communications systems to you and other members of your staff. **Rob Johnston, National Director of Sales for IGN Medical** will contact you within the next couple of weeks to schedule a convenient time to review our product line. For further information on the West-Call® product line, please visit our website at www.westcall.com, or contact **Rob Johnston, National Sales Director** at **330-908-3870**.

Sincerely,

Larry Peters
President / Chief Executive Officer
West-Com

